
Malux makes growth easy with Citrix Cloud

Specialist in explosion-proof products gains mobility, agility, and security with cloud-first workspaces



“With Citrix Cloud and Microsoft Office 365, we can create a new office anywhere in hours, not weeks or months. All we need is an internet connection and a laptop.”

Anders Nygren | CEO | [Malux AB](#)

Based in the heart of Sweden’s High Coast, Malux supplies lighting, communications and electrical equipment for hazardous environments.

Founded in 1972, Malux evolved its IT infrastructure over time to become a mixed environment of PCs and thin clients. Outdated hardware made it difficult for employees to access information and be productive outside the office.

Malux wanted to make the business more scalable and mobile, that’s why Malux CIO Jörgen Norman partnered with Platinum Citrix Solution Advisor [AcelIQ](#) to develop a more agile infrastructure with [Citrix Workspace Service](#) on Citrix Cloud.

“Cloud is the best way to make IT competitive and adaptable, but none of the other options we considered had the full portfolio with mobile device management and mobile application management that you get with XenMobile. And we liked XenApp. We knew that our applications worked very well in that environment.”

“We can create a new office in hours, not weeks”

When Norman joined the business, IT had become a constraint. “People complained that IT didn’t support the business,” he says. “We are an increasingly international company, but we still had a local approach to technology.”

Business agility and scalability are important goals for Malux—both of which they are now realizing with Citrix Cloud.

“With Citrix Cloud and Microsoft Office 365, we can create a new office anywhere in hours, not weeks or months,” Malux CEO Anders Nygren says. “All we need is an internet connection and a laptop.”

With limited capital expenditure required, business risk is reduced and decision-making is accelerated.

Mobility for employees, and simplicity for IT

“Being mobile makes Malux very competitive,” Nygren says. “We can employ people from all over the world. We don’t really care where our staff are; they can just connect and do their work.”

Mobility makes it easier for people to balance their work and personal lives, too.

“With Citrix Workspace, it’s easy to access your desktop from anywhere, on any device,” Norman explains. “You just log in through the webpage and pick up where you left off. It gives people peace of mind. You’re not tied to your desk. You can go and pick up the kids, then log in from home on your child’s iPad to do the last 30 minutes’ work. People really like the simplicity.”

The same simplicity extends to IT management. “The biggest benefit is ease of support,” Norman says. “Whatever device they use, people have one familiar desktop. If there is a problem with hardware, they just log in somewhere else. It has freed so much support time.”

Improved security

Citrix Workspace has improved the security of Malux’s apps and data, too:

“With XenMobile, we can control the apps we want our users to have on their phones. We also have a greater protection from cyber-attacks like ransom-ware. We have not had a single incident since we moved to Citrix Cloud. We are confident that users don’t have the ability to start any unauthorized application. The device is not an attack surface anymore.”

Solution

- **Citrix Workspace** provides secure, integrated workspaces that enable employee mobility and business agility.

Industry

- Utilities

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Locations

Corporate Headquarters | 851 Cypress Creek Road Fort Lauderdale, FL 33309 United States

Silicon Valley | 4988 Great America Parkway Santa Clara, CA 95054 United States

About Citrix

Citrix (NASDAQ:CTXS) aims to power a world where people, organizations and things are securely connected and accessible to make the extraordinary possible. We help customers reimagine the future of work by providing the most comprehensive secure digital workspace that unifies the apps, data and services people need to be productive, and simplifies IT's ability to adopt and manage complex cloud environments. With 2016 annual revenue of \$3.42 billion, Citrix solutions are in use by more than 400,000 organizations including 99 percent of the Fortune 100 and 98 percent of the Fortune 500.

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